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Assessment Report Presented to

Nanjing Teyun Machinery Manufacture Co., Ltd.

南京特云机械制造有限公司

Assessment Report

Report number	140205545_P+T	Assessment Type	Combined
Report date	2023-07-07	Assessor's Name	Tong Jiao
Report started	2023-07-08 - 2024-07-07	Reviewed by	Lihua Wu
Verification Address	https://assessed-suppliers.chn.tuv.com		

Important Notes

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This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of TUV Rheinland’ s contain liability limitation provisions.

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Assessment Report

Company Name

南京特云机械制造有限公司

Company Name (English)

Nanjing Teyun Machinery Manufacture Co., Ltd.

Gold Supplier & Assessed Company Relationship

Self Owned

Gold Supplier Member ID

cn1001873939

Company address

Mingjue Industrial Park, Lishui District, Nanjing City, Jiangsu Province, China

Registered address

No. 26, Mingjue Middle Street, Shiqiu Town, Lishui District, Nanjing City, Jiangsu Province, China

Business type

Combined

Company website (URL)

http://teyun.en.alibaba.com

Contact person

Mr. Liangxin Wang

Telephone number

0086-13952083908

Email

2335738102@qq.com

certification authority

TüV Rheinland

Consigner of Assessment

Alibaba

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Company profile

Business License



Date of Incorporation

2010-06-21

The validity Period of Business License

2010-06-21

Company License expiration date

2030-06-21

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

25000000 CNY

Business license number

91320117555531729W

Unified Social Credit Code

91320117555531729W

Customs registration No

3201967841

Corporate representative

Mr. Liangxin Wang

Is it a publicly listed company?

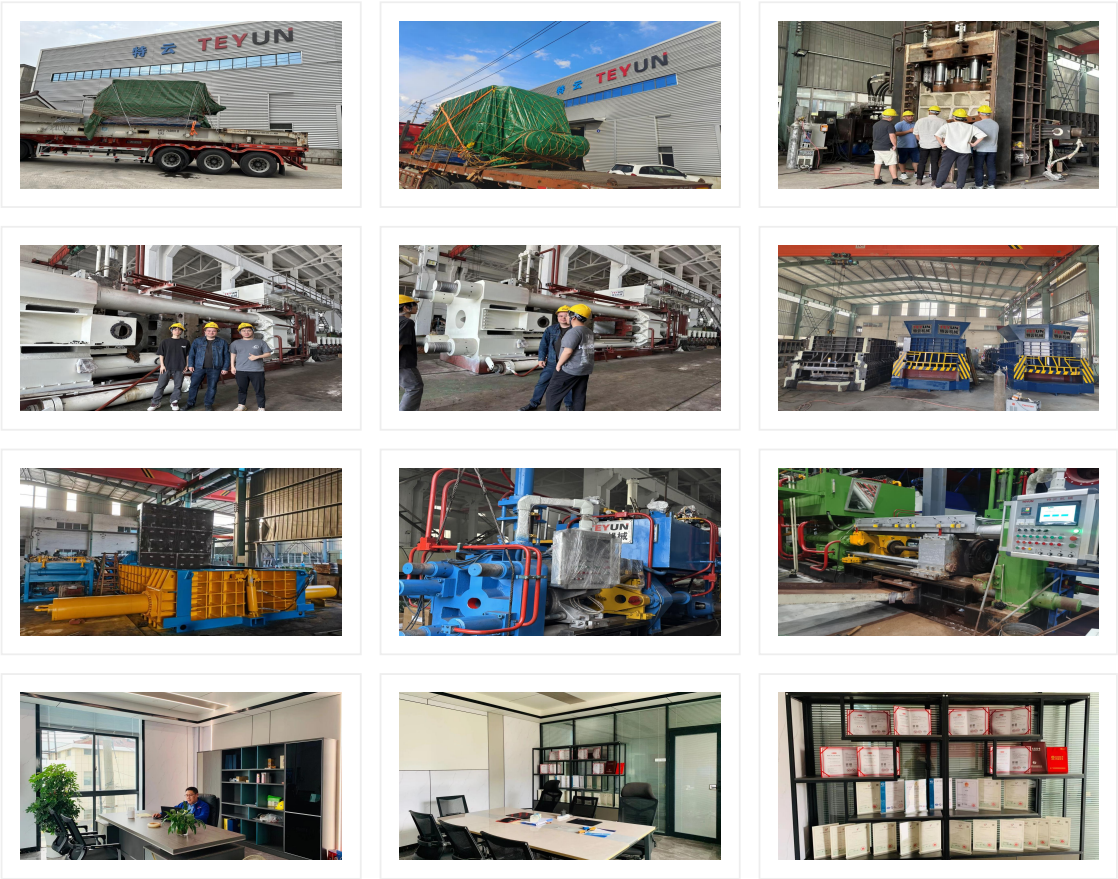
No

Type of site evidential material

Lease Agreement

Company Environment

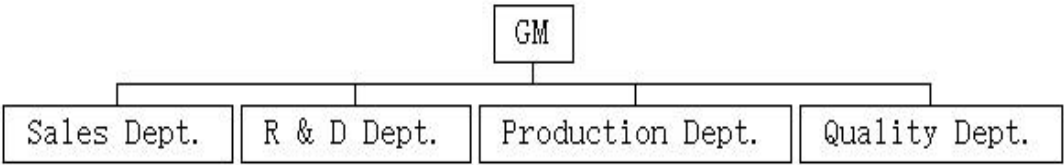




Floor space (square meters)

6660

Organizational structure



Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	1	0	1
Sales Dept.	10	0	10
R & D Dept.	2	0	2
Production Dept.	23	0	23
Quality Dept.	2	0	2

Number of Full Time Employee

38

Number of part-time employees

0

employeesTotals

38



Main products

Main product categories

Category	Product category
Industrial Machinery>>Packaging Machines>>Other Packaging Machines	Baling Machine
Industrial Machinery>>Metal & Metallurgy Machinery>>Scrap Metal Recycling Equipment>>Hydraulic Scrap Shears	Scrap Metal Shearing Machine
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery	Briquetting Machine
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery	Aluminum Extrusion Machine
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery	Coating Line

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
Baling Machine	Confidential	Confidential
Scrap Metal Shearing Machine	Confidential	Confidential
Briquetting Machine	Confidential	Confidential
Aluminum Extrusion Machine	Confidential	Confidential
Coating Line	Confidential	Confidential

Annual output (previous year)

Product category	Production line capacity (monthly)	Actual units produced (previous year)
Baling Machine	15 Sets / Month	Confidential
Scrap Metal Shearing Machine	15 Sets / Month	Confidential
Briquetting Machine	15 Sets / Month	Confidential
Aluminum Extrusion Machine	15 Sets / Month	Confidential
Coating Line	15 Sets / Month	Confidential

Total output (annually)

Confidential

Competitive Advantage of Product Line

The company can provide OEM and ODM services.

Number of product categories

10

Number of models

25



Foreign trade experience

Import and export license



Import and Export Enterprise Code

03366834

Export experience (years)

13

Industry experience (years)

13

Number of foreign trade employees

10

Trade employee work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

6

6-10 Years

4

2-5 Years

0

Less than 2 years

0

Total revenue (previous year in USD)

Confidential

Total export revenue (previous year in USD)

Confidential

Number of foreign sales agents

Confidential

Nearest port

Nanjing Port; Shanghai Port

Payment terms

DES;DAF;CIP;CPT;FAS;FCA;CFR;EXW;FOB;CIF

Payment methods

Moneybookers;Paypal;MoneyGram;West Union;Cash;Credit Card;L/C;TT

Average lead time (order confirmation to delivery)

Product Category	Num	Unit
Baling Machine	25	days
Scrap Metal Shearing Machine	25	days
Briquetting Machine	25	days
Aluminum Extrusion Machine	25	days
Coating Line	25	days

The Shortest Sample Time

Product Category	Num	Unit
Baling Machine	15	days
Scrap Metal Shearing Machine	15	days
Briquetting Machine	15	days
Aluminum Extrusion Machine	15	days
Coating Line	15	days

Market distribution

Market	Revenue (USD)	Total revenue (%)	Product category(s)
North America	Confidential	5	Baling Machine; Scrap Metal Shearing Machine; Briquetting Machine; Aluminum Extrusion Machine; Coating Line
South America	Confidential	0	N/A
Eastern Europe	Confidential	0	N/A
Southeast Asia	Confidential	0	N/A

Africa	Confiden tial	0	N/A
Oceania	Confiden tial	0	N/A
Mid Eas t	Confiden tial	15	Baling Machine; Scrap Metal Shearing Machine; Briquetting Machi ne; Aluminum Extrusion Machine; Coating Line
Eastern Asia	Confiden tial	0	N/A
Western Europe	Confiden tial	5	Baling Machine; Scrap Metal Shearing Machine; Briquetting Machi ne; Aluminum Extrusion Machine; Coating Line
Central America	Confiden tial	0	N/A
Norther n Europ e	Confiden tial	0	N/A
Souther n Europ e	Confiden tial	0	N/A
South A sia	Confiden tial	35	Baling Machine; Scrap Metal Shearing Machine; Briquetting Machi ne; Aluminum Extrusion Machine; Coating Line
Domesti c Marke t	Confiden tial	40	Baling Machine; Scrap Metal Shearing Machine; Briquetting Machi ne; Aluminum Extrusion Machine; Coating Line

Main clients

Clients name	Product category(s)	Total revenue(%)
N/A	N/A	N/A

Main clients types

For Private use;Manufacturer;Wholesaler;Engineer;Retailer;Brand business

Supported languages

Language	Listening & speaking	Reading & writing
English	yes	yes



R&D capabilities

There is/are __ R&D engineer(s) in the company.

2

R&D engineer education

Doctorate

0

Post-Graduate

0

Graduate

2

Junior college

0

Technical school

0

High school

0

R&D engineer work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

0

6-10 Years

2

2-5 Years

0

Less than 2 years

0

Quantity of new products (yearly)

Product category	Quantity
Baling Machine	2

Scrap Metal Shearing Machine	2
Briquetting Machine	2
Aluminum Extrusion Machine	2
Coating Line	2

Shortest time for new products to be launched

Product category	Quantity	Unit
Baling Machine	180	days
Scrap Metal Shearing Machine	180	days
Briquetting Machine	180	days
Aluminum Extrusion Machine	180	days
Coating Line	180	days

What design services are provided?

Customization;Customization based on graphic design;Customization based on sample

What simple customization services are provided?

Material customization;Graphics customization;Size customization;Color customization;Packaging customization;Label customization;Logo customization

Design Process

Description	Image
N/A	N/A

What are the equipments that R & D employees are using?

Please list the equipments below	Image
N/A	N/A

Please list the main softwares that are used:











CAD








Have the designed products been tested by a third-party inspection body?

YES, All designed products have been tested

Does the company has qualification requirements for designers?

YES, with written Job Description

Production capacities					
Production Machinery					
Machine Name	Brand & Model No.	Quantity	Number of years used	Condition	Image
Radial Drill	No Information	3	5	Acceptable	
Gantry Milling	No Information	2	5	Acceptable	
Saw Machine	No Information	1	5	Acceptable	
Painting Room	No Information	1	5	Acceptable	
Production Flow					
Process description			Image		
Blanking					
Drilling					
Machining					
Sawing					
Welding 1					
Welding 2					
Welding 3					

	
Semi-Finished Products	
Assembling	
Painting	
Finish Product 1	
Finish Product 2	
Finished Electrical Cabinet	

Number of employees in each production Line

Production Line	Supervisor	Number of operators	Quality control inspectors
Workshop	2	21	2

Subcontractors

Outsourcing Unnecessary

Equipment number

0

Production line number

1

Work Instruction

Yes

Clear Production Process

Yes

Production management system

Yes



Quality management

How many QA or QC inspectors in total?

2

Are all production lines have quality control?

Yes

How are finished products inspected?

According to client's requirement;Random inspection;Inspection of all products

Testing Machine

Machine Name	Brand & model No.	Quantity	Number of years used	Condition	Image
N/A	N/A	N/A	N/A	N/A	N/A

Quality Management Process

Process description	Image
N/A	N/A

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

Yes, with written instructions but no records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes



Service capabilities

Collaboration with Fortune 500 list of companies

No

Is it possible to provide expatriate engineer services?

No

Do you have an overseas showroom?

N/A

Have you participated in offline trade shows?

Trade show name	Date attended:	Country/Region:	Images taken at the Trade show
N/A	N/A	N/A	N/A

Does the merchant have the ability to provide buyers with material packages?

Yes

Product category
Industrial Machinery>>Packaging Machines>>Other Packaging Machines
Industrial Machinery>>Metal & Metallurgy Machinery>>Scrap Metal Recycling Equipment>>Hydraulic Scrap Shears
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery

Supply chain capabilities

Cooperation suppliers (total)

Confidential

Suppliers (cooperations more than twice)

Confidential

MOQ for each item

1-10

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
Baling Machine	1 Set	15 Days
Scrap Metal Shearing Machine	1 Set	15 Days
Briquetting Machine	1 Set	15 Days
Aluminum Extrusion Machine	1 Set	15 Days
Coating Line	1 Set	15 Days

Do you have an overseas warehouse?

N/A

Large brand agent processing

Product category	Big brand name
N/A	N/A

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No

Product category
Industrial Machinery>>Packaging Machines>>Other Packaging Machines
Industrial Machinery>>Metal & Metallurgy Machinery>>Scrap Metal Recycling Equipment>>Hydraulic Scrap Shears
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery
Industrial Machinery>>Metal & Metallurgy Machinery>>Other Metal & Metallurgy Machinery



After- Sales Guarantee

Do you have a complete after sales service capability?

Yes

Does the enterprise record and follow up customer complaints and feedback

Yes, with a standard feedback form and records

Are there any clear procedures to handle customer complaints?

Yes, with clear procedures and written records

Is there a closed-loop corrective action system in place?

No

Can finished/package products be traced by lot identification to the appropriate raw material?

Yes, main raw material can be traced

Is there a product alert and recall procedure?

No

Warranty period

Product category	Average Guarantee Number	Average warranty unit
Baling Machine	1	year
Scrap Metal Shearing Machine	1	year
Briquetting Machine	1	year
Aluminum Extrusion Machine	1	year
Coating Line	1	year



Industry capabilities

what are the main categories of suppliers in the alibaba international station?

Industrial Machinery

Number of expatriate engineers

0

Cross border e-commerce operation capability

platform name	Average monthly sales volume of e-commerce platform in recent 1 year (USD)
N/A	N/A

Is there quality assurance capability? (month)

12

Market sales

country	Export volume (USD)
N/A	N/A

Is it a leading enterprise

N/A

Do supplier provide 3D software design services?

N/A